

scintel

EMPOWERING INTELLIGENT BUSINESS

precision in **IT**





“Tell us where you need to be, and we will build a plan to help you get there. We will deliver on time and on budget...and we will work with precision to consistently exceed your expectations.”

- T.K. Ganesh, CEO, Scintel



SCINTEL STANDS APART

Reaching out to an IT consultant can be hit or miss. You might find a company that consults with you to identify – but not solve – your problem. Or you might find a provider that offers a big-box solution, a quick fix or a hot new technology, but doesn't really understand your problem. Scintel stands apart. We don't just offer bodies and technology; we engineer solutions that reflect a superior knowledge of the industry, Fortune 100 experience, a genuine understanding of your needs and the dedication of the right resources to deliver the optimal results.



PRECISION IN IT

We take a flexible approach to IT service delivery by learning about your business, analyzing your needs, considering all potential interdependencies and setting realistic, measurable expectations. Then, we put your project into motion, closely managing progress and results. Our facilitative approach often helps us identify and correct problems before they surface, resulting in not only an intelligent solution, but a cost-effective one.

Both CMMI Level 3 and ISO 9001 certified, precision is part of Scintel's DNA. Our passion for precision extends to your time, your budget and your resources, as we minimize the need for and use of each. Where others equate the tool or body to the solution, you will find that Scintel takes a more pragmatic, scientific approach to meeting your needs. The result: A solution that is customized to fit your business, not the other way around.

GUARANTEED SOLUTIONS BUILT FOR YOU

We operate as an extension of your IT organization, using your tools, your metrics and your environment to implement with minimal business interruption. Then we apply our extensive, multi-industry experience to find innovative ways to do more for less. Whether you need to build from the ground up or target a single system issue, we can help. We're passionate about problem-solving and delivering a caliber of service that consistently exceeds your expectations. And we guarantee success.

Headquartered in the United States and minority-owned, our company is run by CIOs and supported by business and technical subject matter experts. Our teams leverage leading-edge IT solutions and smart business strategies to optimize your IT enterprise. We're there to help you make the right decisions about your IT strategy. So you can manage your business, not your systems.

strategic

THE RIGHT PEOPLE THE RIGHT SOLUTION

Scintel solutions are powered by some of the most dedicated and enthusiastic professionals in the industry. We hire engineers who solve your business problems and understand that delivery of technical expertise is only half of their job. The other half is understanding you and the environment in which your organization operates.

dedication

CONCEPTUALIZATION ► IMPLEMENTATION ► SUCCESS

We are uniquely positioned to deliver the solutions you need.

► OUR FACILITATIVE APPROACH

We focus on customer-driven requirements, high-value solutions and efficient integrations to help you achieve your goals. We set a goal and define a project beginning and end. And when the project is complete and your IT systems are performing well, we step aside so your team can resume its normal operations.

Just like you, we hold ourselves accountable for every aspect of every assignment. Each project is managed by an experienced Scintel business leader who sets aggressive goals, takes the lead and delivers measurable results.

A Perspective Like Yours

Our leaders are CIOs. We understand the challenges your organization faces and the need to preserve your time, talents and resources – we WILL reduce costs, increase profits and improve productivity. Challenge us to prove it.

Compelling, Cost-Effective Solutions

Current Environment		Scintel Recommendation	
	Annual Cost		Annual Cost
Resources		Resources	
Testers	\$2,995,000	Testers	\$913,000
Test Leads	\$960,000	Coordinators	\$576,000
		Program Mgmt.	\$153,000
		Test Leads	\$480,000
Subtotal	\$3,955,000	Subtotal	\$2,122,000
Infrastructure		Infrastructure	
Onsite Infrastructure	\$988,000	Onsite Infrastructure	\$530,000
Training	\$288,000	Training	
Subtotal	\$1,276,000	Subtotal	\$530,000
Total Cost	\$5,231,000	Total Cost	\$2,652,000

scintel
Savings 49%



▶ THE RIGHT TEAM

Scintel offers you:

- Thought leadership and analytical expertise instead of quick fixes or band-aid solutions
- A business leader on every project committed to manage your project through completion
- Subject matter experts with the experience required to recommend innovation without interruption

▶ THE RIGHT SIZE

A trusted partner, we:

- Are large enough to understand all the complexities of your operation while providing the personal attention you need
- Offer a scalable infrastructure that allows us to engage the right resources at any point in the project
- Represent a single source for all your IT needs – reliable, resourceful and responsive

▶ THE FLEXIBILITY YOU NEED

Rely on us to:

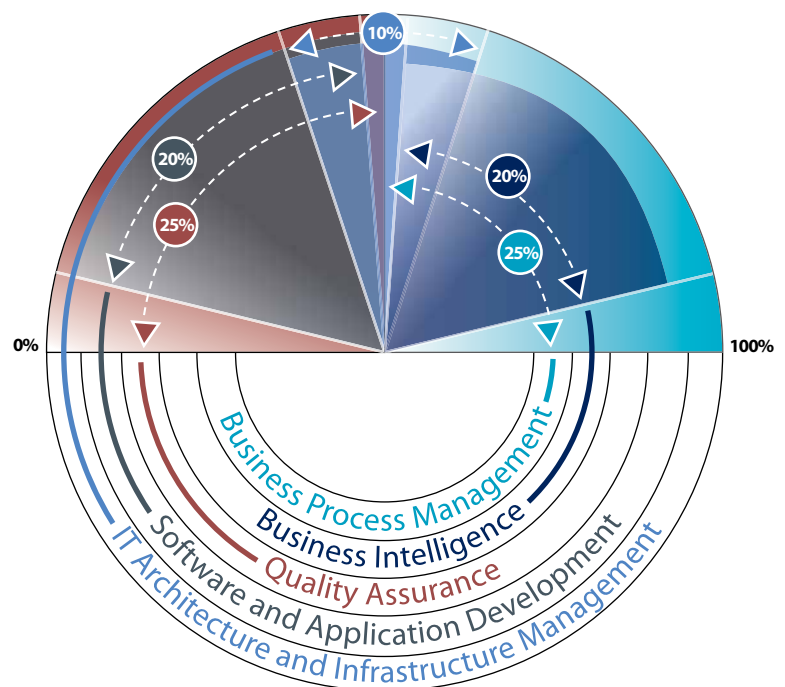
- Understand your problems and desired end results and develop – then implement – a plan to get you there
- Offer a broad range of capabilities with experts skilled at troubleshooting a single problem or delivering end-to-end support
- Provide 24/7 delivery, anytime, anywhere

▶ AN INTUITIVE NATURE

Always one step ahead, we:

- Help you understand – and address – the underlying issues that create your IT challenges
- Recognize and prevent problems, so you don't have to waste time and money detecting them later
- Deliver long-term, strategic solutions that promote operational efficiency and an improved ROI

SCINTEL CORE COMPETENCIES



SCINTEL DEFINES SUCCESS

The breadth and depth of experience we offer is unmatched in the industry – companies around the globe look to Scintel for customized solutions that drive efficiency, productivity and growth. We offer a fresh perspective when it comes to maximizing your enterprise IT, and we deliver the technical expertise you need to respond quickly to the changing demands and market conditions your organization faces.

IT ARCHITECTURE AND INFRASTRUCTURE MANAGEMENT

Scintel melds the science and the art of enterprise design to build a sound strategy – one that leverages your organization's unique strengths and positions you well for the future. Once in place, we can help you manage the strategy, align it with all of your business units, merge in disparate systems and monitor performance. Implementation of service-oriented architecture can make it simple for internal and external clients to access data and applications from anywhere, anytime – our team of professionals can show you how.

SOFTWARE AND APPLICATION DEVELOPMENT

Offering support at any phase of the development life cycle, we can build, enhance or integrate diverse and disparate applications to bridge the gap between your business needs and your technology platform. Better integration means better sharing of information and greater speed – up to three times greater – with QA built into every stage. Web-enabling your systems gives your employees easy, trouble-free access to business data and applications. And since one size doesn't fit all, we offer multiple development methodologies to deliver a solution that fits your unique environment.

QUALITY ASSURANCE

Make sure it's right the first time...and every time. We deliver mission-critical testing for new applications and better management of existing ones. Our scope of services includes standard testing offerings at less than one fifth of the cost of doing it yourself. We also offer a range of specialized testing that other companies don't – browser and accessibility (handicap), user acceptance, code quality, embedded systems testing and automation analysis. Our industry-leading SDLC testing, AFASM test automation tool and dedicated practitioners empower your organization to better prevent and detect problems while providing independent validation of any development team, internal or external.

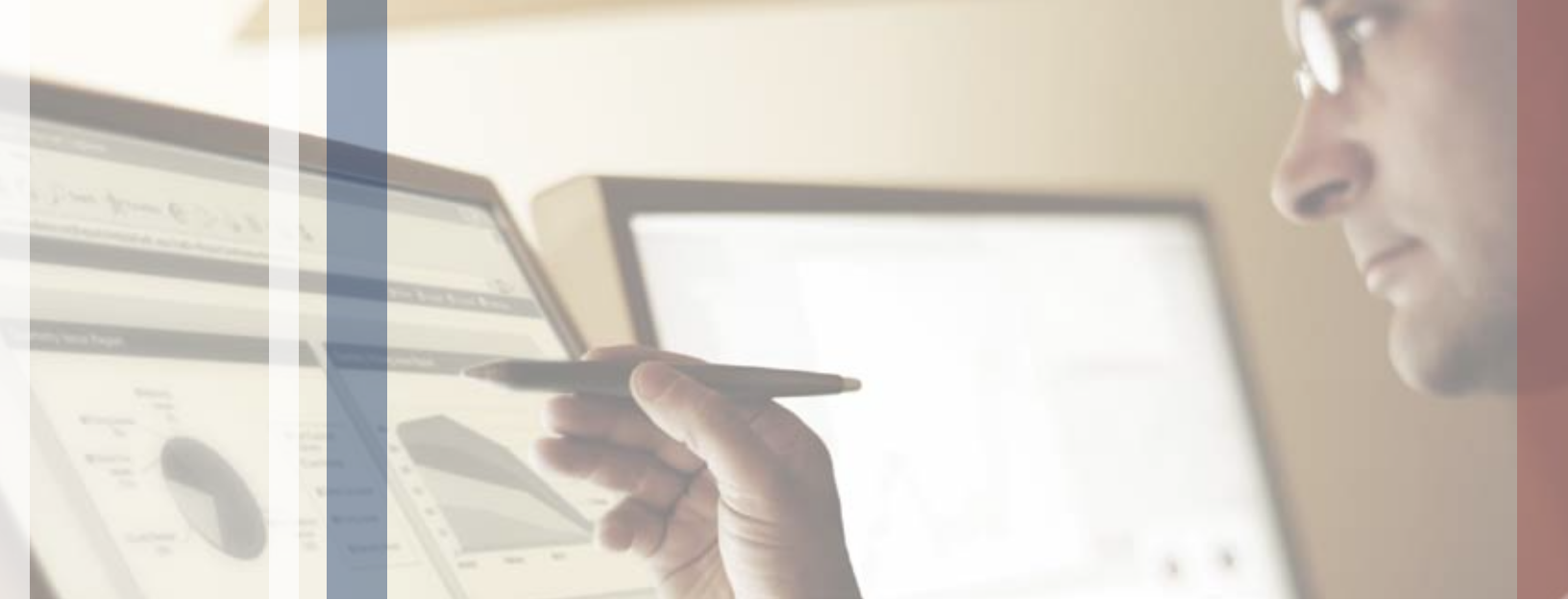
BUSINESS INTELLIGENCE

Better information yields better decisions. BI isn't a tool or a dashboard, it's the information you need to make critical decisions with confidence and propel your organization forward. It provides a vital, living picture of your organization's operational and financial health. We are BI pioneers and can help you better collect, warehouse and analyze your data to get the right information to the right people at the right time. We can transform disparate sources of data into a single, easily mined database, recognizing the critical patterns required to drive strategic decisions.

agility

synthesis

reliab



BUSINESS PROCESS MANAGEMENT

Do you really want to be in the data entry business? Let us help you identify and manage the processes that bog down your operation. We offer cost-effective solutions that transform functions like staffing, medical billing, call center operations and data entry into profit centers. By introducing better design, documentation and execution into the operation of key support areas, we help to decrease costs (by up to 70 percent), increase profitability and enhance the overall performance of your organization.

THE SCIENCE OF IT

Scintel takes a scientific approach to meeting all of your IT needs. By blending superior technology with best practice business applications, we deliver a level of service you can't find anywhere else in the industry. We understand the challenges you face, have the experience and expertise to recommend real-world solutions and seamlessly execute the enhancements you need to drive your business forward. That's Scintel.

Industry Expertise	
	Aerospace/Defense
	Banking/Finance
	Computer Hardware/Software
	Manufacturing
	Wholesale/Retail
	Insurance
	Healthcare
	Hospitality
	Telecommunications
	Transportation

Contact us today to discover what makes Scintel different.

www.scintel.com 1.866.scintel

ility

power

efficiency

ABOUT SCINTEL

Run by CIOs, Scintel partners with clients to understand their business environments, develop innovative applications and customized business processes, manage and enhance existing technology infrastructure and convert raw data into knowledge. Through a deep expertise in IT operations and a sustained focus on best practices, Scintel helps global clients engineer a strategic IT direction, and then applies the knowledge and the expertise to execute with precision. We solve real business problems by developing real business relationships.

Scintel Technologies, Inc.
6340 Sugarloaf Parkway
Suite 200
Duluth, GA 30097
1-866-scintel

www.scintel.com